

**Vendor Qualifications Criteria**

Bid Invitation: 6300036441

The vendors should fulfill the following criteria while submitting the tender

<b>SI No</b>	<b>Descriptions</b>	<b>Complied/ Non-Complied</b>
1	Only OEMs are eligible to participate in this tender	
2	Firms should have Design & Development experience in the range of tonnage class 20 tonne or more at 2 m to 5m radius cranes of telescopic boom-type with hoisting hook, pulley block and swiveling base.	
3	Firms having more than 10 years of experience in design & development of vehicle mounted, slew base cranes (Telescopic boom type) for military applications with latest technology in Electronics, Hydraulics, logic controls and having successfully developed for engineering of Wheeled / Tracked Defence Recovery crane system for Indian Defence applications (in service).	
4	Consortium of firms will not be considered. It is desirable that the firm shall not outsource in part or full scope of the Design & Development. However, if it is essential for the firm to source critical technologies from other agencies, the details have to be disclosed at this stage itself.	
5	Minimum 60% of Crane aggregates for this project should be manufactured & indigenized in India and the firms should commit providing Service & Spares support within India	
6	Firms should have complete testing facilities for the already supplied cranes, while commitment has to be given for setting up testing facilities for 40 tm lifting capacity.	
7	Firm should be certified for the latest Quality Management System.	
8	Firm with sound financial status & profit making will be preferred.	
9	Firm should have in-house facilities to Manufacturing, Material processing, Cutting, Assembly & certified Hydraulic Crane Testing facilities as per Job requirements.	
10	Firm should have trained manpower having worked in engineering of Crane hydraulic systems for Indian defence applications.	
11	The Vendor should be willing to sign NDA with BEML for exchange of 3D model, Drawings, Technical Documentation, Technical information related to this project.	
12	BEML will hold IP rights for all technologies developed for the concept of Crane for HRV for this kind.	

Signature of bidder with Seal

## **Annexure II**

### **Details of the firm to be provided with necessary supporting documents:**

1. Company registration certificate indicating name of the firm, year of establishment, incorporation details, Members of the Board, URL of the firm's website.
2. Name of the contact person, address, Telephone, Fax & email
3. Number of years of experience in design & development of cranes for military application.
4. Brief on Design & Development of such cranes undertaken by the firm for the past 10 years.
5. Detailed Technical Capabilities and facilities of the firm for having designed and developed similar vehicle mounted slew base cranes.
6. Copy of the Supply Orders briefing similar ongoing projects, if any.
7. Details of IT infrastructure, change management system, project management system, quality management system etc. of the firm.
8. Provide details (Numbers, qualification, years of experience and domain experience) of the team, which shall comprise of program management, project management, design (CAD, CAE, documentation), Subject Matter Experts (SME) in the areas of design, manufacturing, tooling and testing that can be allocated for this programme.
9. Financial performance documents (Audited Balance sheets and Profit & Loss statements etc.) with details of turnover for last three (3) years
10. Details of Contract(s) or order(s) terminated before completion, if any
11. Details of any premature termination of job/supply order/contract for Ministry of Defence, India or any other Government / Quasi Government organization in India.
12. Value of largest two projects executed in last 5 years
13. Capability to furnish Bank guarantees.
14. Details of important customers

Signature of bidder with Seal